

## CERTIFICATE IV IN RETAIL MANAGEMENT

**Think Different! Think Training!**

# NEED A HEAD START WITH AN INDUSTRY FOCUSED COURSE?

**ENROL NOW**

TO LEARN A NEW SKILL OR FORMALISE YOUR EXPERIENCE WITH THIS NATIONALLY ACCREDITED COURSE IN RETAIL MANAGEMENT



### EMPLOYMENT PATHWAY

The qualification provides a pathway to work in a diverse range of retail settings including:

- Specialty retailers
- Supermarkets
- Department stores
- Quick service restaurants



### CAREER PATHWAY

Individuals with this qualification are able to perform roles such as:

- Store Manager
- Department Manager
- Assistant Store Manager



### QUALIFICATION OVERVIEW

At the end of the program you will gain skills and knowledge to:

- Work with independence, taking responsibility for own output
- Lead a small frontline team and manage day to day operations of a retail store or department in a retail organisation
- Effectively engage with customers to promote product or service offerings

Specific skills are:

- Monitoring financial records using various software analysing tools
- Maintain employee relations in line with relevant legislations
- Achieve sales results
- Manage finances for new business ventures

### FEES AND CHARGES

Information about course fees and charges can be found in the Cornzal RTO Fees Booklet available on the Cornzal website: [www.cornzal.edu.au](http://www.cornzal.edu.au)


### GOVERNMENT FUNDING

For eligible participants, training may be partly funded by your State/Territory Government in partnership with the Commonwealth Government. Contact the Cornzal team for further information. For further information on state/territory initiatives or details or an Australian Apprenticeship Centre, please visit: [www.australianapprenticeships.gov.au](http://www.australianapprenticeships.gov.au)

### ABOUT CORNZAL

Cornzal Workforce Development (Cornzal) has been delivering training since 2008 in Retail, Hospitality, Human Resources and Leadership & Management industries. Cornzal is a nationally recognised training organisation registered with the national regulator of vocational education and training ASQA (Australian Skills Quality Authority).

**Contact Us Today:**

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**SMS "CALL"**

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